

Webinar on

Managing Poor Performance

Learning Objectives

- Select for talent to match the job requirements*
- Develop a concrete, clear performance plan*
- Delegate don't dump*
- Motivate individually and effectively*
- Coach for continuous performance improvement*
- Have the tough conversations*
- Seek your own coach and/or mentor*
- Help the employee find his or her correct path*
- Use HR appropriately*



This webinar will follow a case study of a poor performer and which approaches worked and which failed and why.

PRESENTED BY:

Rebecca Staton-Reinstein, ran into a classic example of poor performance, early in her career. What she learned from mishandling the situation, prepared her to be much more successful in subsequent positions. She has a Ph.D. in organizational development and is the author of several books on strategic leadership.

On-Demand Webinar

Duration : 90 Minutes

Price: \$200

Webinar Description

Every manager complains about their employees' performance problems at some point in their career. Over the years, I've come to look at the challenge of problem performance a little differently. What I have come to accept is poor performance takes two players; the manager and the employee. And while it is always easier to focus our attention on the latter we must look at our own contributions to the performance issues and correct those.

No matter what your title, from Team Leader to CEO, your own managerial behavior is all you can control. If you act in time, you can reverse negative situations. And even if you can't, the skills you'll learn in this webinar will give you the ability to begin your next employee relationship on a more productive, positive footing and strengthen a relationship with other employees.

In this webinar, we will follow a case study of a poor performer and which approaches worked and which failed and why. The focus will be on each of us who has a poor performer and what we need to do differently. The basics of great management are universal and applying these in the case of a poor performer are critical. With persistence, poor performance can be turned around. When it cannot learn to help the person identify talents, which can be applied somewhere else.



Who Should Attend ?

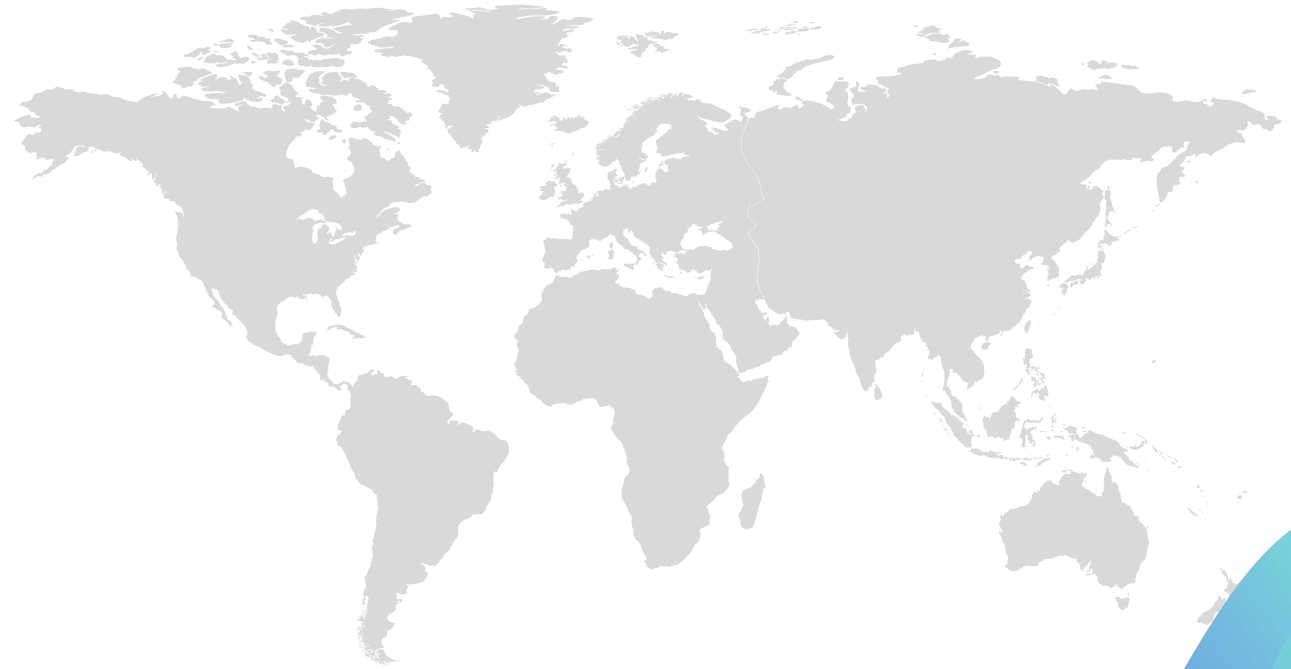
Anyone who has a poor performer or difficult employee

Team leaders, supervisors

Managers, directors

Executives, leaders

Aspiring managers at every level



To register please visit:

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